



Building Sweden, valve by valve



Valves, measurement instruments and service for water & wastewater, energy and industry

When flows stop, operations come to a halt

Drinking water, sewage, energy and industrial processes are entirely dependent on flows working – around the clock.

When valves or measuring instruments fail to do their job, stoppages, risks and costs arise.

That's where Ventim comes in.

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- Founded in 1981, with headquarters in Kalmar
 - Specialist expertise in valves and measuring instruments
 - Consultancy, service and support
 - Operating in water and wastewater, industry and energy
 - Part of Indutrade





What Ventim means for you

Solutions that work in practice

We ensure that flows, pressures and functions work as they should - in real-world facilities, over time.

Support throughout the entire lifecycle

From solution selection and delivery to service, training and follow-up - with clear accountability every step of the way.

Expertise that gives you peace of mind

In-depth technical experience, strong suppliers and training opportunities lead to better decisions and smoother operations.

Less downtime. Fewer uncertainties. More control.



A clear journey - with the customer at the centre

1981

Ventim is founded

Specialist expertise in valves & instruments

1990

Head office in Kalmar

Close to warehouse, workshop and customers

1996

Indutrade

Stability and long-term focus

**A STABLE FOUNDATION FOR
CUSTOMER BENEFIT**

2007

Environmental certification

Stability, quality and environmental work

2022

New brand platform, website & ecommerce

Easier to find what you're looking for

2024

Expanded service organisation

Faster support, shorter downtime

2026

New ERP & CRM

Improved delivery accuracy & customer engagement

CUSTOMER VALUE TODAY

Strong foundation - clear direction for the future

We build on what works

Development that reinforces - not replaces - what our customers already trust.

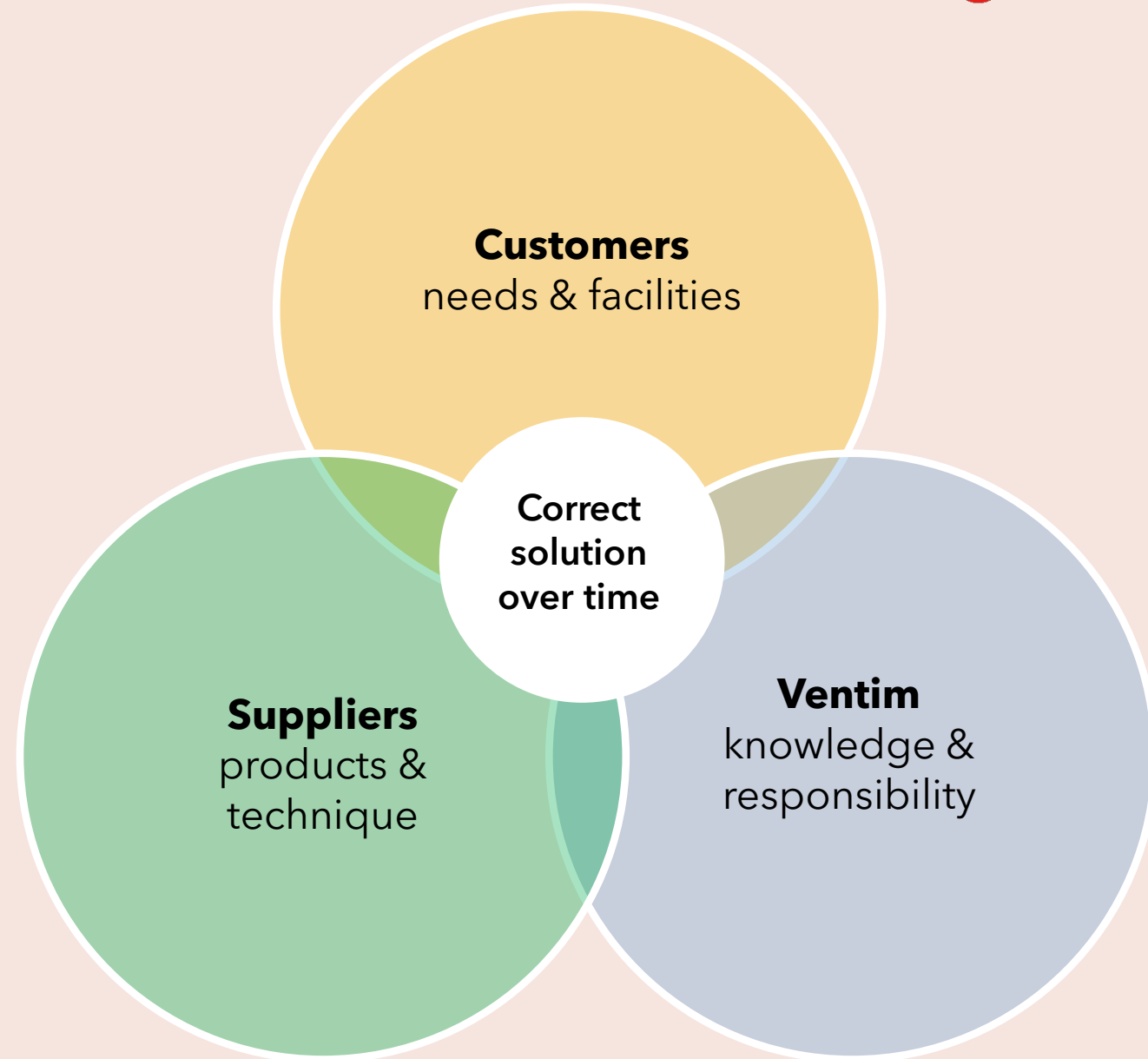
Development with the customer at the centre

All development aims to make things easier, safer and more efficient for you.

FRAMTID OCH RIKTNING

Three partners - one common goal

Customer needs, the right technology and our responsibility come together in solutions that work - over time.



Ett Ventim - anpassat efter din verklighet



Water & Wastewater

- Operational reliability in critical water and wastewater systems
- Technical decision support for maintenance, reinvestment and emergency incidents
- Solutions focused on service life, functionality and regulatory compliance



Industry & Buildings

- Stable and efficient production through optimised process flows
- Reduced downtime through rapid service and an effective after-sales market
- Advice on selection, customisation and operation in complex processes



Energy & Greentech

- Functionality and availability in flow-critical and safetyclassified systems
- Solutions tailored to high demands for redundancy and operational reliability
- Technical partner for operation, maintenance and modifications to the plant

The same expertise, the same responsibility - tailored to different needs



Drinking water

In drinking water facilities, stable hydraulics, safe sectioning and energy-efficient operation are crucial. Ventim supplies valve solutions that ensure functionality throughout the entire lifecycle of the waterworks and distribution network.



Waterworks & distribution

We supply solutions for:

- Raw water intakes and main pipelines
- Processing and treatment
- Pressure boosting
- Flow and level measurement
- Pressure measurement and process control

Examples of solutions

- Shut-off valves for safe isolation
- Double-eccentric butterfly valves for large sizes
- Control valves for stable flow control
- Vent valves for network protection

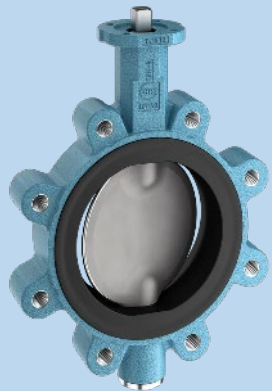
Drinking water-approved solutions tailored for municipal water and wastewater systems, with a focus on energy efficiency and long service life.



Stable operation from raw water to the network

Safe isolation

Butterfly valves for the plant process. Enables maintenance without the need to take the entire plant out of service.



Energy-efficient handling of high flow rates

Double-eccentric butterfly valves for larger sizes. Optimised for low pressure drop and long service life.



Stable flowcontrol

Ring piston valve for safe and precise control in water processes. Provides stable operation, reduced wear and an energy-efficient plant.



Pressure- and network control

Hydraulic valves and venting valves. Protects equipment and the network against pressure fluctuations, cavitation and vacuum.



Measurement & process control

Accurate measurement of flow and pressure ensures a stable process and energyefficient operation.



Proven solutions in Swedish waterworks and distribution systems



Wastewater

Wastewater systems place high demands on the robustness and reliability of valves. The media can be particulate-laden, corrosive and hydraulically variable. Ventim's solutions are designed to operate reliably even under these conditions.



Treatment plants & pumping stations

We supply solutions for:

- Inlet flows and pumping stations
- Biological and chemical treatment
- Sludge management
- Open basins and channels
- Level measurement in pumping stations
- Flow measurement in open channels

Examples of solutions

- Check valves for backflow protection
- Slide gate valves for sludge and particulate-laden media
- Sluice gates for open flows
- Vent valves for vacuum protection
- Service-friendly shut-off valves

Robust designs adapted for aggressive environments and varying loads in wastewater systems.



Reliable operation in demanding environments

Check valves

Check valves for pumping stations and pressurised sewer pipes. Prevents backflow and protects pumps during shutdowns.



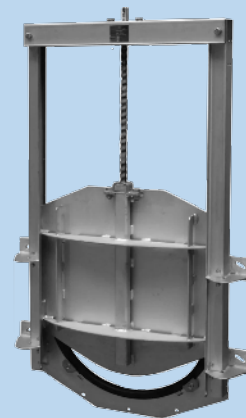
Shut-off valves for the waste water process

Full-bore slide gate valves. Stable operation even with sedimentladen or particulate-carrying flows.



Open systems and basins

Penstocks for level control and sectioning in channels and basins.



Air and vacuum protection

Air release valves to protect pipelines and pumping stations against pressure surges and vacuum.



Level & flow measurement

Reliable level and flow measurement in pumping stations and open channels – even in turbulent and dirty conditions



Customised solutions for long service life in treatment works and pumping stations.



Our offering - Industry & Buildings



Applications and products - some examples

Process flows in industrial systems

Shut-off and control valves for liquids and gases
Designed for demanding process environments and continuous operation.

Automation and control

Solenoid valves and pneumatic valves
Enable fast, safe and repeatable control in automated processes.

Process measurement and monitoring

Flow, pressure and level instruments
Provide control, traceability and a more reliable basis for decision-making in production.



Our offering - Industry & Buildings

Reliable process control

Valves for control and shut-off in industrial processes. Provides reliable operation and flexibility in the plant.



Demanding media

Solutions for contaminated or demanding media. Robust design for long service life.



Flexible installations

Valves for different pressures, temperatures, and installation environments. Provides flexibility in industry and building services.



Sampling & quality control

Solutions for sampling and process monitoring. Ensures control and stable operation of the process.





Energy – reliable operation throughout the chain

Energy production and distribution require reliable systems where safety, long service life, and energy efficiency are crucial. Ventim delivers technical solutions that ensure reliable operation from plant to network.



Where we make a difference

Production

- Stable process control
- Reliable shut-off
- Components for high pressures and temperatures
- Customized valve packages

Distribution

- Long service life in buried pipeline systems
- High tightness and minimal energy loss
- Reliable shut-off solutions
- Accessible and safe installations

Production → Distribution → End-users



Production - when reliability is critical

In energy production, downtime means high costs. Ventim delivers solutions that ensure reliable control, robust shut-off, and long service life in critical systems.

Reliable shut-off

Shut-off valves for boilers, steam systems, and hot water circuits where tightness and operational reliability are crucial - even at high pressures and temperatures.



Precise process control & measurement

Stable temperature and pressure control require reliable measurement data. Ventim supplies both control valves and instrumentation for precise regulation.



Filter and dust collector solutions

Valves and pulse solutions for cleaning filters and dust collectors in filtration systems. Ensures efficient operation and maintains performance in energy facilities.



Complete valve packages & automation

Pre-assembled and tested units with valves, actuators, and controls - adapted to operational requirements.





Distribution – reliable energy networks built to last for decades

In district heating and district cooling networks, tightness, service life, and accessibility are crucial. Ventim's solutions ensure reliable energy distribution with minimal maintenance costs.

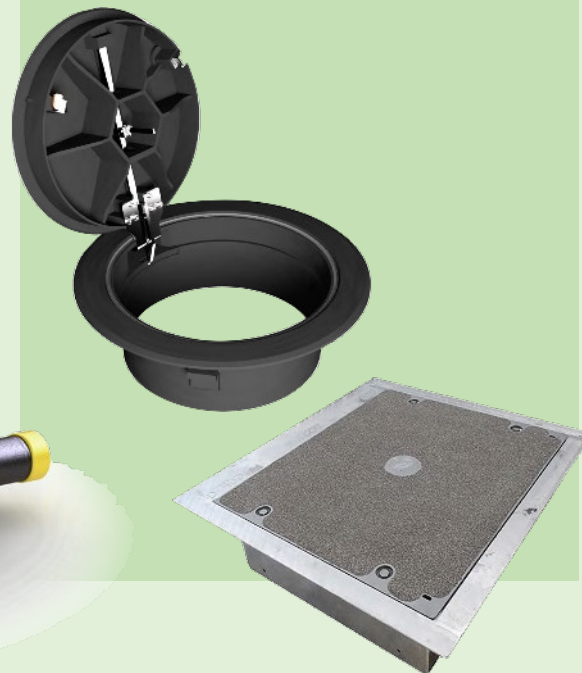
Shut-off in buried networks

Pre-insulated and fully welded ball valves for long service life and high tightness.



Accessibility and working environment

Safe and ergonomic solutions for access to valves and installations.



Long service life & low life-cycle cost

Solutions developed for Nordic climates and ground conditions – with minimal energy loss over time.



Reliable control & hydraulics

Pre-assembled control and hydraulic solutions, built by our service department for reliable operation and easy installation.





Service & Measurement Technology - from needs analysis to reliable operational data

Ventim offers complete solutions in service, installation and measurement technology. We take responsibility for the entire process - from analysis and planning to operation, follow-up and reporting.



We help our customers to:

- Ensure operational reliability
- Obtain reliable measurement data
- Optimize processes
- Reduce energy losses
- Provide electrical connection by certified personnel
- Deliver customized cabinet solutions

Our offering

- Flow measurement & sampling
- Installation & commissioning
- Service agreements & maintenance
- System monitoring
- Complete projects - from start to reporting

Total responsibility - fewer concerns, better decision-making support



Service - service areas

Flow measurement & sampling

- Temporary and permanent installations
- Measurement in pumping stations and wastewater treatment plants
- Documentation and quality assurance



Installation & commissioning

- Installation of measurement equipment
- Risk assessment and safety procedures
- Training of customer personnel



Service & maintenance

- Preventive maintenance
- Troubleshooting
- Service agreements (1-year/3-year - customized)
- Support & spare parts



System optimization & energy efficiency

- Operational monitoring
- Analysis of measurement data
- Process optimization
- Reduced energy losses





Service - our way of working

Analysis & Planning

We carry out needs analyses and identify the right measurement points and solutions.



Installation & Commissioning

We install, calibrate and ensure correct functionality.



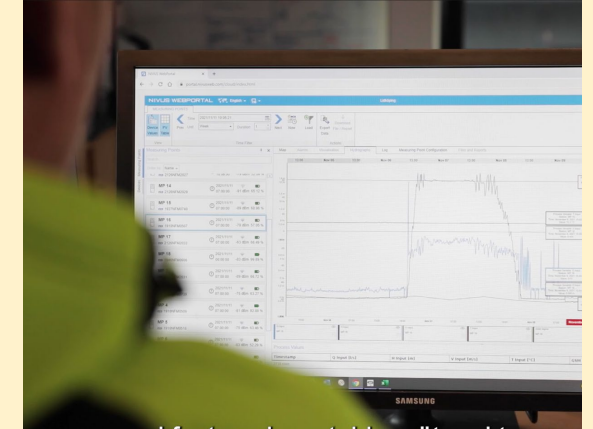
Measurement & Operation

We are responsible for sampling, documentation and operation throughout the project.



Reporting & Decision Support

We compile clear measurement data to support optimization and future investments.





Quality & environment - confidence in every delivery



What Our Quality and Environmental Work Means for You

Reliable solutions that perform over time

Clear processes and high-quality standards ensure stable operation and long service life.

Documented quality and environmental responsibility

Certified working methods provide traceability, compliance and confidence in every project.

The right product for the right application

We help you make well-informed choices that reduce risks, operational disruptions and unnecessary replacements.

Quality and environmental responsibility are not optional - they are essential.



Sustainability – value for you, responsibility for the future



How Our Sustainability Work Creates Customer Value

Solutions built to last – technically and over time

Products and systems with a long service life reduce maintenance, resource waste and total cost.

Support for sustainable choices

We guide you toward solutions that meet both technical requirements and sustainability goals.

Reduced environmental impact in operation and maintenance

More efficient flows, better measurement and the right service contribute to lower energy and resource consumption.

A long-term partner

We take responsibility even after delivery – through service, follow-up and continuous improvement.

Sustainability that works in practice – not just on paper.



Documented quality, environmental responsibility & sustainability



Compliance with requirements and standards

We work according to established quality and environmental management systems - supporting reliable deliveries and long-term partnerships.

Structured sustainability work

Our work is based on international frameworks and clear goals to reduce environmental impact and strengthen sustainable choices.

A reliable partner in procurement and collaboration

Documentation, certifications and follow-up processes are in place when requirements are set - in both the public sector and industry.

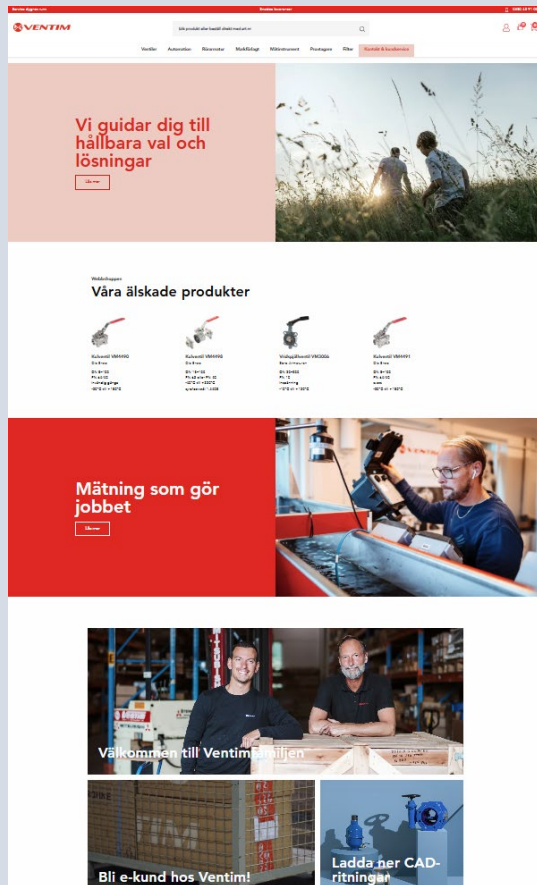
Certifications & frameworks

ISO 9001 - Quality
ISO 14001 - Environment
UN Global Compact
Achilles Utilities & Power and Tech





Digital development - making everyday business easier for you



What Our Digital Development Means for You

Easier to find the right solution

A website and e-commerce platform that make it easier to navigate our range and find the right solution.

Smoother ordering - whenever it suits you

24/7 e-commerce for ordering and repeat purchases - with Ventim available for support when needed.

Better overview and follow-up

Clearer structure around orders, deliveries and history provides greater confidence in decision-making.

Digital for the simple. Personal for the complex.



A close-knit team – clear responsibility

Technology & Application

Deep expertise in valves, measurement technology and applications.

We understand your process and help you choose the right solution for functionality, environment and service life.

Business & Delivery

Consulting, project support and delivery with clear responsibility.

You gain structure, transparency and a partner who takes responsibility throughout the entire project.

Service & Aftermarket

Installation, service and follow-up for reliable long-term operation.

We stay close to your operations and ensure that the solution continues to perform even after delivery.

Coordinated responsibility – all the way



Experience that makes a difference in practice

Deep expertise - built over time

Many members of our team have worked at Ventim for 25-30 years and have extensive experience in technology, applications and customers' real-world operations.

Knowledge that is used - not just stored

Our experience is closely connected to day-to-day operations and is applied in consulting, troubleshooting and decision support - where it truly makes a difference.

Confidence when things get complex

When conditions change or challenges become more advanced, the expertise is there to find the right solution faster.

Experience that leads to more confident decisions - from the first dialogue to reliable operation.





For me, it's about understanding the customer's real challenges and finding solutions that work - both today and over time. With the team's strong expertise and reliable suppliers behind us, we can support the entire process and create solutions that are reliable, efficient and sustainable in the long term.

Magnus
Sales



In the workshop, we work closely together to deliver efficient solutions that are tested and ready for operation. With a large inventory and flexible logistics, we can deliver quickly, wherever the customer is located. For us, quality is about accuracy, responsibility and ensuring that what we deliver performs - every time.

Fredrik
Warehouse & Workshop



We work with leading instrumentation brands and have deep specialist expertise in every area. This enables us to meet customers on-site or through training sessions and always recommend the right solution. Through proper support from the very beginning, we create precision, efficiency and solutions that last over time.

David
Instrumentation



With broad expertise in electrical and measurement technology, we deliver customized solutions for industry, energy and water & wastewater applications. Through complete responsibility - from project planning to operation - we help customers optimize processes, reduce energy consumption and ensure stable, efficient operation over time.

Björn
Service



My role is to ensure that we are clear about what we stand for and what we deliver. For us, sustainability is not a side track - it is a natural part of how we choose suppliers, develop our offering and build long-term customer relationships. What we communicate must be rooted in what we actually do.

Anna
Marknad & kommunikation



Carefully selected suppliers - for reliable long-term operation

What Our Supplier Choices Mean for You

Proven products and long-term reliability

We work with leading suppliers known for quality, operational reliability and long service life.

Responsibility for the complete solution

We take responsibility for the choice of supplier, product and application - minimizing your need for coordination and reducing risk.

Sustainable choices - technically and environmentally

Our partnerships are built on shared standards for quality, sustainability and business ethics.

The right suppliers are part of the solution - not a choice the customer should have to make alone.





What drives Ventim

Why we exist

We are here to solve real flow and measurement challenges - so that facilities operate as they should, every day.

How we take responsibility

Through experience, carefully selected suppliers and clear end-to-end responsibility, we make it easier to make the right decisions and reduce risk over time.

How we meet our customers

Respect

We are reliable, responsive and take responsibility in every project.

Collaboration

We work closely with customers and suppliers to achieve the best possible results.

Commitment & joy

Job satisfaction, curiosity and engagement create better solutions and stronger partnerships.

Reliable solutions. Secure operation. Long-term value.



THANK YOU for your valuable time!

